



iLS PRICE SHEET 2010

Listening Systems*	Wholesale	Retail
Pro	\$1,950	not for resale
Total Focus	\$1,395	\$1,795
Focus 200	\$1,145	\$1,495
Focus 100	\$995	\$1,345
Kick Start (Nano, armband, headphones w/o BC)	\$500	\$699
KS w/o headphones - less \$60	\$440	\$639

***Pricing on all iLS systems (Pro, Focus Series, Kick Start) includes music, licensing, iPod, headphones, cabling, Integration Kit and beltpack. Pro and Focus Series incl Sennheiser headphones retrofitted with BC. The 485s are recommended over the 350s for those with auditory sensitivity. All pricing excludes shipping & handling.**

Accessories	Wholesale	Retail
ELK (Expressive Language Kit) incl dedicated Nano w/ Actives, dock, mic, booklet	\$625	\$825
ELK w/o dedicated Nano	\$425	\$625
Mothers Voice Add-on	\$72	
Pro amp replacement**	\$425	
Focus amp replacement**	\$350	
Pro iPod replacement**	\$490	
Focus iPod replacement**	\$490	
Amp-iPod connector cable	\$49	
Sennheiser BC 350 headphones (standard) w/ bone conduction	\$345	not for resale
Sennheiser BC 485 headphones (optional) w/ bone conduction	\$345	not for resale
Senn BC EH-350 with 20 ft cable	\$425	not for resale
Senn BC HD-485 with 20 ft cable	\$425	not for resale
Senn EH-350 monitoring (no BC)	\$65	not for resale
Senn HD-485 monitoring (no BC)	\$65	not for resale
Headphone refurbish	\$110	
Headphone refurbish w/ new BC	\$200	
Bone Conductor replacement	\$95 each	not for resale
Integration Kit	\$75	\$149
Int. Kit replacement balls & bags	\$7/pair	not for resale
Int. Kit replacement Playbook	\$20	not for resale
Pitch Discrimination Screening Test	\$140	not for resale
Parent Brochures (50 per order)	\$23.50	
Replace old Focus content with new Total Focus	\$25.00	
Replace programs on a Focus 200 or Focus 100	\$200/program	

***iPods and amps sold only as replacements for iLS systems*